

# **Journey to Growth**

# **Enhancing Shareholder Value**

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## Disclaimer

The forward-looking statements in this presentation reflect the Company's current intentions, plans, expectations, assumptions and beliefs about future events as at the date of this presentation. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Some examples of these risk factors include disruption to global supply chains, general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other companies, inflationary pressure, shifts in customer demand, governmental and public policy changes and natural disasters which may negatively impact business activities of the ST Engineering Group.

No assurance can be given that future events will occur, or that assumptions are correct. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of management on future events.

Targets exclude M&As and divestments.

Amounts stated in this presentation are denominated in Singapore Dollars unless otherwise stated.



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As of 2024 a) Smart City revenue at \$2.7b b) Sustainability-linked revenue at \$2.6b

### 2025 Investor Day: Five-year Targets (2025-2029)



(Base year 2024)

#### **Strengthen Core Business** | **Pursue Growth Opportunities**



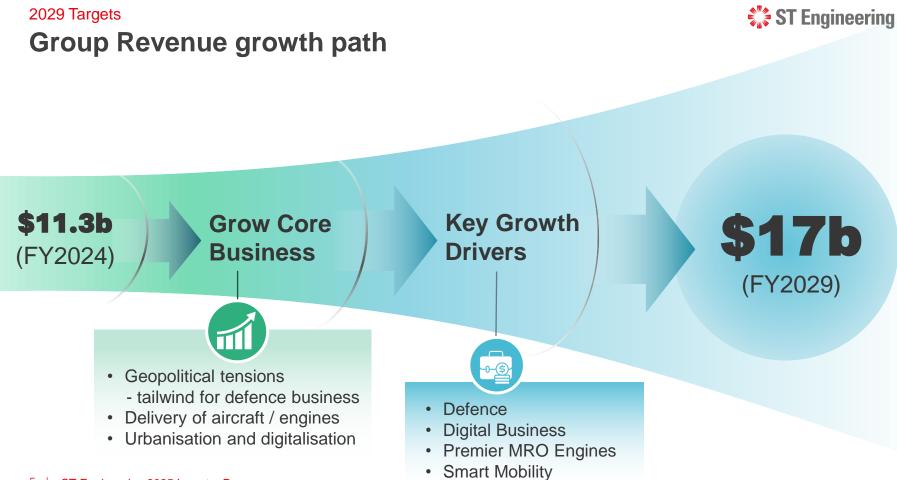
#### Targets exclude M&As and divestments

#### Notes:

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Average GDP growth rate over next 5 years as per IMF projection ~3.15%
 Refer to dividend policy announced on 18 March 2025

2. CAGR: Compound Annual Growth Rate 4. Next 5-year CAGR of global aerospace MRO & OE markets



2029 Targets

# Net Profit growth path

Higher revenue; Scale effects

Improved product and project mix

Procurement and productivity savings

**Reduced interest expense** 

**Reduced amortisation of intangibles** 



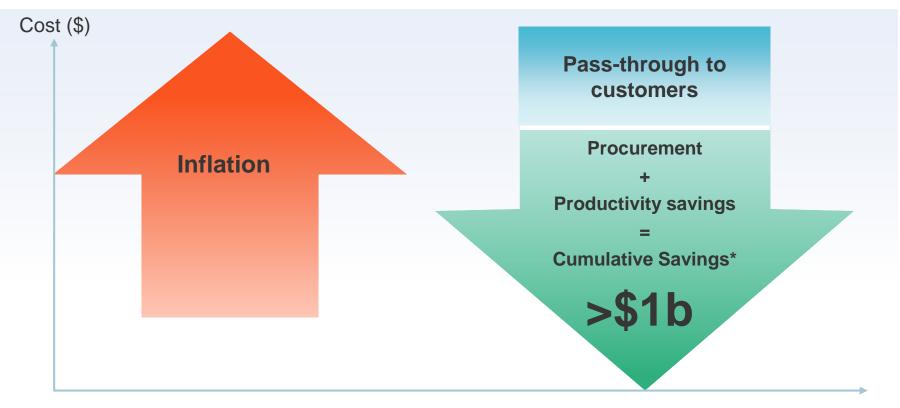


Group Net Profit CAGR to exceed Group Revenue CAGR by up to 5 percentage points

#### 2029 Targets



# Inflation vs Procurement and productivity savings



\* 2025 to 2029

#### 2029 Targets

# Highlights of cost savings initiatives



## **ST Engineering**

# **Continual portfolio management**

- Improve focus and quality of earnings



# **Aviation Fund Structure**

- New capital sources to grow AUM to US\$3.5b by 2029 and capture synergies

- Asset-heavy
- High initial capital outlay
- Less scalable
- Long investment cycle
  time

On balance sheet capital

Achieving asset-light AUM growth with agility

 Regulated fund management platform to widen investor reach Aviation Fund Structure

Asset-light

New

- Low initial capital outlay
- More scalable
- Short investment cycle
- Franchise development
- Fund management fees



# Source and Use of Capital

- Maximising sources and optimising use of capital

## **Source of Capital**

### **Operating Cashflow**

- Higher revenue & EBITDA
- Net working capital improvement

## **Portfolio Management**

Capital recycling

## **Aviation Fund Structure (AFS)**

Access to new capital sources



## **Use of Capital**

#### **Operations**

- Interest expenses
- Replacement Capex

### **Dividends**

• Dividend per share to increase in tandem with net profit

## **Capital Deployment Options**

- New investment or
- Debt repayment



# **Dividend Plan for FY2025**

- For **FY2024**, proposed total dividend is 17.0 cents per share. Includes final dividend of 5.0 cents per share, subject to shareholder approval at the 2025 AGM on 24 April 2025.
- For **FY2025**, given current robust retained earnings and a strong five-year outlook, the Company plans to propose an increase in the total dividend to 18.0 cents per share, comprising:
  - Interim dividend of 4.0 cents per share for each of the first three quarters;
  - Final dividend of 6.0 cents per share, subject to shareholder approval at the 2026 AGM.
- As and when the Board declares an interim dividend for the first three quarters of FY2025, the Company will announce the relevant record date and payment date on SGXNet. The final dividend, which is scheduled for payment in May 2026, is subject to shareholder approval at the 2026 AGM scheduled to be held in April 2026. The record date and payment date for this final dividend will be announced in conjunction with the release of the Group's full year results for FY2025.



# **Dividend Policy – Effective for FY2026 and onwards**

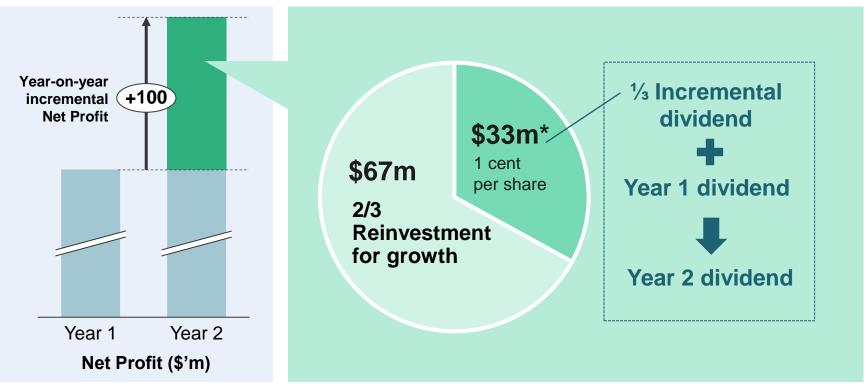
The Company is targeting further growth in revenue, operating cash flow and net profit with an objective to improve total shareholders' return (TSR). It intends to re-invest for growth while rewarding shareholders with dividends as described below.

Barring unforeseen circumstances, as the Company achieves progressively higher full-year net profit, it will pay out about <sup>1</sup>/<sub>3</sub> of its *year-on-year increase* in net profit as *incremental* dividends. The Company will pay dividends on a quarterly basis.



# **Illustration of new Dividend Policy**

(As an example of year-on-year net profit increase)



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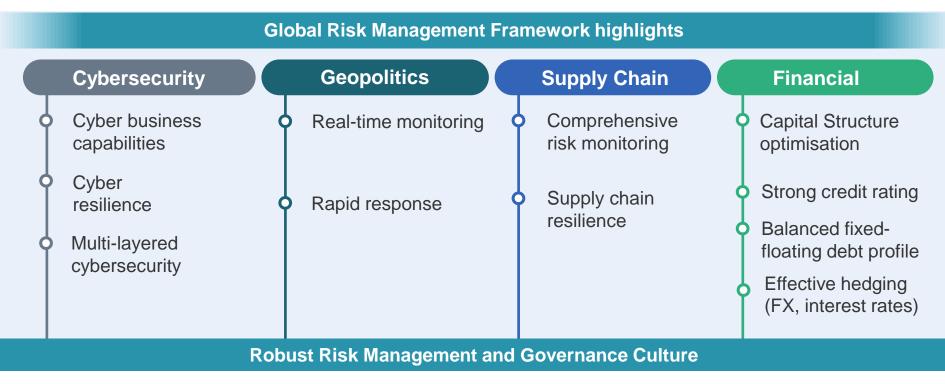
\* As part of final dividend for Year 2

#### **Risk Management**

## **ST Engineering**

## **Risk Management and Governance**

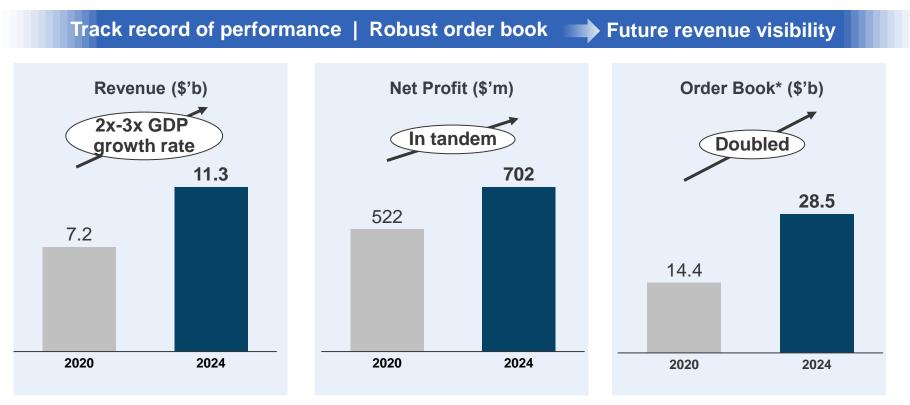
- Effective strategies to manage key risks



Summary



# Strong foundation – Off to a good start



\* Excludes U.S. Marine business divested in 2022



# Journey to yield cum growth

# Yield cum growth stock

# **Yield stock**

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### 2025 Investor Day: Five-year Targets (2025-2029)



(Base year 2024)

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# Thank you